

IMPORTERS' QUESTIONNAIRE

BRAKE ROTORS FROM CHINA

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION

Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than February 21, 2008

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping review concerning aftermarket brake rotors from China (inv. No. 731-TA-744 (Second Review)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

<p>Name of firm _____</p> <p>Address _____</p> <p>City _____ State _____ Zip Code _____</p> <p>World Wide Web address _____</p> <p>Has your firm imported aftermarket brake rotors (as defined in the instruction booklet) from any country at any time since January 1, 2002?</p> <p><input type="checkbox"/> NO (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> YES (Read the instruction booklet carefully, complete all parts of the questionnaire, and return the entire questionnaire to the Commission so as to be received by the date indicated above)</p>

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout this review in any other import-injury investigations or reviews conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)

I acknowledge that information submitted in this questionnaire response and throughout this review may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of this review or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

Name and Title of Authorized Official

Date

Signature of Authorized Official

Phone *Ext.:* _____ *Fax*

E-mail address

PART I.—GENERAL INFORMATION

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____hours _____dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

I-3. Is your firm owned, in whole or in part, by any other firm?

No Yes--List the following information

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

PART I.--GENERAL INFORMATION--Continued

I-8. If your firm is an importer of record of aftermarket brake rotors but is *not* the consignee, please list the consignees below (firm name, address, telephone number, and individual to contact).

<u>Firm name</u>	<u>Address</u>	<u>Contact person and phone number</u>
_____	_____	_____
_____	_____	_____
_____	_____	_____

I-9. Please indicate whether your firm enters aftermarket brake rotors into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones No Yes

Bonded warehouses No Yes

I-10. Please indicate whether your firm imports aftermarket brake rotors under the TIB (temporary importation under bond) program.

No Yes

I-11. In Parts II and III of this questionnaire we request a copy of your company's business plan. Does your company or any related firm have a business plan or any internal documents that describe, discuss, or analyze expected future market conditions for aftermarket brake rotors?

No Yes--Please provide the requested documents. If you are not providing the requested documents, please explain why not.

I-12. To your knowledge, has the product subject to this review been the subject of any other import relief investigations in the United States or in any other countries?

No Yes--Please specify. _____

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Mary Messer (202-205-3193, mary.messer@usitc.gov). **Supply all data requested on a calendar-year basis.**

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: _____
Name and title

() _____
Phone number E-mail address

II-2. Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure; or any other change in the character of your operations or organization relating to the importation of aftermarket brake rotors since 1997 (the year on which the antidumping duty order under review became effective)?

No Yes--Supply details as to the time, nature, and significance of such changes.

II-3. Does your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of aftermarket brake rotors in the future?

No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-4. Would your firm anticipate any changes in the character of your operations or organization (as noted above) relating to the importation of aftermarket brake rotors in the future if the antidumping duty order on aftermarket brake rotors from China were to be revoked?

- No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

II-5. Has your firm imported or arranged for the importation of aftermarket brake rotors from China for delivery after December 31, 2007?

- No Yes--Indicate when such orders are to be delivered, the quantities involved, and the names of the manufacturers/exporters in China.

II-6. If your firm also produces aftermarket brake rotors in the United States, please indicate your reasons for importing this product. If your reasons differ by source, please elaborate.

PART II.--TRADE AND RELATED INFORMATION--Continued

II-7. **SUBJECT IMPORTS FROM CHINA.**—Report your firm’s subject imports of aftermarket brake rotors from China and your firm’s shipments and inventories of subject aftermarket brake rotors imported from China by your firm during the specified periods. (See definitions in the instruction booklet.)

***DO NOT** include in the data reported on this page imports of aftermarket brake rotors produced and exported by the following Chinese producer/exporter combinations: (1) producer Shandong Laizhou CAPCO Industry (“Laizhou CAPCO”) and exporters China National Automotive Industry Import & Export Corp. (“CAIEC”) or Laizhou CAPCO; (2) producers Shenyang Honbase Machinery Co., Ltd. (“Shenyang”) or Lai Zhou Luyuan Automobile Fittings Co., Ltd. (“Laizhou”) and exporters Shenyang or Laizhou; and (3) producer Zibo Botai Manufacturing Co., Ltd. (“Zibo”) and exporter China National Machinery and Equipment Import & Export (Xinjiang) Corp., Ltd. (“Xinjiang”).*

Quantity (in rotors), value (in \$1,000)						
Item	Calendar years					
	2002	2003	2004	2005	2006	2007
Beginning-of-period inventories (<i>quantity</i>)						
Imports: ¹						
Quantity of imports						
Value of imports						
U.S. shipments:						
Commercial shipments:						
Quantity of commercial shipments						
Value of commercial shipments						
Internal consumption/company transfers:						
Quantity of internal consumption/transfers						
Value ² of internal consumption/transfers						
Export shipments: ³						
Quantity of export shipments						
Value of export shipments						
End-of-period inventories ⁴ (<i>quantity</i>)						
Channels of distribution:						
U.S. shipments to distributors (<i>quantity</i>)						
U.S. shipments to end users (<i>quantity</i>)						
¹ Please identify the foreign producers, if known: _____ _____						
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2002-07 below: _____ _____						
³ Identify your principal export markets: _____						
⁴ Reconciliation of data. --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____						

PART II.--TRADE AND RELATED INFORMATION--Continued

II-8. **IMPORTS FROM NONSUBJECT CHINESE FIRMS.**—Report your firm’s aggregate imports, shipments, and inventories of aftermarket brake rotors produced and exported by the following Chinese producer/exporter combinations: (1) producer Shandong Laizhou CAPCO Industry (“Laizhou CAPCO”) and exporters China National Automotive Industry Import & Export Corp. (“CAIEC”) or Laizhou CAPCO; (2) producers Shenyang Honbase Machinery Co., Ltd. (“Shenyang”) or Lai Zhou Luyuan Automobile Fittings Co., Ltd. (“Laizhou”) and exporters Shenyang or Laizhou; and (3) producer Zibo Botai Manufacturing Co., Ltd. (“Zibo”) and exporter China National Machinery and Equipment Import & Export (Xinjiang) Corp., Ltd. (“Xinjiang”).

Quantity (in rotors), value (in \$1,000)						
Item	Calendar years					
	2002	2003	2004	2005	2006	2007
Beginning-of-period inventories (quantity)						
Imports: ¹						
Quantity of imports						
Value of imports						
U.S. shipments:						
Commercial shipments:						
Quantity of commercial shipments						
Value of commercial shipments						
Internal consumption/company transfers:						
Quantity of internal consumption/transfers						
Value ² of internal consumption/transfers						
Export shipments: ³						
Quantity of export shipments						
Value of export shipments						
End-of-period inventories ⁴ (quantity)						
Channels of distribution:						
U.S. shipments to distributors (quantity)						
U.S. shipments to end users (quantity)						
¹ Please identify the foreign producers, if known: _____ _____ _____						
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2002-07 below: _____ _____						
³ Identify your principal export markets: _____						
⁴ Reconciliation of data. --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____						

PART II.--TRADE AND RELATED INFORMATION--Continued

II-9. **IMPORTS FROM NONSUBJECT COUNTRIES.**—Report your firm's imports and your firm's shipments and inventories of aftermarket brake rotors imported from **all countries other than China combined** by your firm during the specified periods. (See definitions in the instruction booklet.)

Quantity (in rotors), value (in \$1,000)						
Item	Calendar years					
	2002	2003	2004	2005	2006	2007
Beginning-of-period inventories (<i>quantity</i>)						
Imports: ¹						
Quantity of imports						
Value of imports						
U.S. shipments:						
Commercial shipments:						
Quantity of commercial shipments						
Value of commercial shipments						
Internal consumption/company transfers:						
Quantity of internal consumption/transfers						
Value ² of internal consumption/transfers						
Export shipments: ³						
Quantity of export shipments						
Value of export shipments						
End-of-period inventories ⁴ (<i>quantity</i>)						
Channels of distribution:						
U.S. shipments to distributors (<i>quantity</i>)						
U.S. shipments to end users (<i>quantity</i>)						
¹ Please identify the foreign producers, if known: _____ _____						
² Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2002-07 below: _____ _____						
³ Identify your principal export markets: _____						
⁴ Reconciliation of data. --Please note that the quantities reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile? <input type="checkbox"/> Yes <input type="checkbox"/> No--Please explain: _____						

PART II.--TRADE AND RELATED INFORMATION--Continued

II-10. Describe the significance of the existing antidumping duty order covering imports of aftermarket brake rotors from China in terms of its effect on your firm's imports, U.S. shipments of imports, and inventories. You may wish to compare your firm's operations before and after the imposition of the order.

II-11. Would your firm anticipate any changes in its imports, U.S. shipments of imports, or inventories of aftermarket brake rotors in the future if the antidumping duty order on aftermarket brake rotors from China were to be revoked?

- No Yes--Supply details as to the time, nature, and significance of such changes and provide underlying assumptions, along with relevant portions of business plans or other supporting documentation, for any trends or projections you may provide.

II-12. Please provide the names, street addresses (not P.O. boxes), contacts, telephone numbers, and e-mail addresses of your **FIVE** largest U.S. customers in 2007 for your aftermarket brake rotors imported from China.

No.	Customer's name	Contact person	E-mail address	Area code and telephone number	Share of your 2007 sales (%)
1					
2					
3					
4					
5					

PART III.--PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Catherine DeFilippo (202-205-3253, catherine.defilippo.usitc.gov).

III-1. Who should be contacted regarding the requested pricing and related information?

Company contact:

() _____

Phone number

E-mail address

PRICE DATA

This section requests quarterly quantity and value data on your firm's U.S. shipments of the following subject aftermarket brake rotors imported from China during January 2002-December 2007. **DO NOT** include in the data reported on this page imports of aftermarket brake rotors produced and exported by the following Chinese producer/exporter combinations: (1) producer Shandong Laizhou CAPCO Industry ("Laizhou CAPCO") and exporters China National Automotive Industry Import & Export Corp. ("CAIEC") or Laizhou CAPCO; (2) producers Shenyang Honbase Machinery Co., Ltd. ("Shenyang") or Lai Zhou Luyuan Automobile Fittings Co., Ltd. ("Laizhou") and exporters Shenyang or Laizhou; and (3) producer Zibo Botai Manufacturing Co., Ltd. ("Zibo") and exporter China National Machinery and Equipment Import & Export (Xinjiang) Corp., Ltd. ("Xinjiang").

Product 1.-- Brake rotor models of AIMCO part number 54010, or models that otherwise conform to that AIMCO part number.

Product 2.-- Brake rotor models of AIMCO part number 55034, or models that otherwise conform to that AIMCO part number.

Product 3.-- Brake rotor models of AIMCO part number 55040, or models that otherwise conform to that AIMCO part number.

Product 4.-- Brake rotor models of AIMCO part number 55066, or models that otherwise conform to that AIMCO part number.

Please note that total dollar values should be for arms-length sales to unrelated U.S. customers, f.o.b. U.S. point of shipment, net of returns, refunds, discounts, and credits and should not include U.S.-inland transportation costs. Total dollar values should reflect the *final net* amount paid to you (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.

Complete the following pages for each of the specified products imported and sold by your firm. Report separately for each supplier from China from whom you purchased aftermarket brake rotors.

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2a. Report below the quarterly price data¹ for pricing products 1 and 2² imported from **China** and sold by your firm. **DO NOT** include in the data reported on this page imports of aftermarket brake rotors produced and exported by the following Chinese producer/exporter combinations: (1) producer Shandong Laizhou CAPCO Industry (“Laizhou CAPCO”) and exporters China National Automotive Industry Import & Export Corp. (“CAIEC”) or Laizhou CAPCO; (2) producers Shenyang Honbase Machinery Co., Ltd. (“Shenyang”) or Lai Zhou Luyuan Automobile Fittings Co., Ltd. (“Laizhou”) and exporters Shenyang or Laizhou; and (3) producer Zibo Botai Manufacturing Co., Ltd. (“Zibo”) and exporter China National Machinery and Equipment Import & Export (Xinjiang) Corp., Ltd. (“Xinjiang”).

Identify supplier (Chinese producer/exporter): _____

Period of shipment	(Quantity in rotors, value in dollars)			
	Product 1 (AIMCO #54010)		Product 2 (AIMCO #55034)	
	Quantity	Value	Quantity	Value
2002				
January-March				
April-June				
July-September				
October-December				
2003				
January-March				
April-June				
July-September				
October-December				
2004				
January-March				
April-June				
July-September				
October-December				
2005				
January-March				
April-June				
July-September				
October-December				
2006				
January-March				
April-June				
July-September				
October-December				
2007				
January-March				
April-June				
July-September				
October-December				

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 1: _____

Product 2: _____

PART III.--PRICING AND RELATED INFORMATION--Continued

III-2b. Report below the quarterly price data¹ for pricing products 3 and 4² imported from **China** and sold by your firm. **DO NOT** include in the data reported on this page imports of aftermarket brake rotors produced and exported by the following Chinese producer/exporter combinations: (1) producer Shandong Laizhou CAPCO Industry (“Laizhou CAPCO”) and exporters China National Automotive Industry Import & Export Corp. (“CAIEC”) or Laizhou CAPCO; (2) producers Shenyang Honbase Machinery Co., Ltd. (“Shenyang”) or Lai Zhou Luyuan Automobile Fittings Co., Ltd. (“Laizhou”) and exporters Shenyang or Laizhou; and (3) producer Zibo Botai Manufacturing Co., Ltd. (“Zibo”) and exporter China National Machinery and Equipment Import & Export (Xinjiang) Corp., Ltd. (“Xinjiang”).

Identify supplier (Chinese producer/exporter): _____

Period of shipment	(Quantity in rotors, value in dollars)			
	Product 3 (AIMCO #55040)		Product 4 (AIMCO #55066)	
	Quantity	Value	Quantity	Value
2002				
January-March				
April-June				
July-September				
October-December				
2003				
January-March				
April-June				
July-September				
October-December				
2004				
January-March				
April-June				
July-September				
October-December				
2005				
January-March				
April-June				
July-September				
October-December				
2006				
January-March				
April-June				
July-September				
October-December				
2007				
January-March				
April-June				
July-September				
October-December				

¹ Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.

² Pricing product definitions are provided on the first page of Part III.

Note.--If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

Product 3: _____

Product 4: _____

PART III.--PRICING AND RELATED INFORMATION--Continued

III-3. Please describe how your firm determines the prices that it charges for sales of aftermarket brake rotors (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

III-4. Please describe your firm's discount policy (quantity discounts, annual total volume discounts, etc.).

III-5. What are your firm's typical sales terms for aftermarket brake rotors imported from China (e.g., 2/10 net 30 days)? _____. On what basis are your prices of such product usually quoted (e.g., f.o.b. warehouse, or delivered)? _____.

III-6. Approximately what share of your firm's sales of its aftermarket brake rotors imported from China in 2007 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

<u>Type of sale</u>	<u>Share of sales (percent)</u>
Long-term contracts	_____
Short-term contracts	_____
Spot sales	_____

III-7. If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? _____
- (c) Does the contract fix quantity, price, or both? _____
- (d) Does the contract have a meet-or-release provision? _____

PART III.--PRICING AND RELATED INFORMATION--Continued

III-8. If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

- (a) What is the average duration of a contract? _____
- (b) Can prices be renegotiated during the contract period? _____
- (c) Does the contract fix quantity, price, or both? _____
- (d) Does the contract have a meet-or-release provision? _____

III-9. What is the average lead time between a customer's order and the date of delivery for your firm's sales of aftermarket brake rotors?

Source	Share of 2007 sales	Lead time
From inventory		
Produced to order		
Total	100 %	

III-10. (a) What is the approximate percentage of the total delivered cost of aftermarket brake rotors that is accounted for by U.S. inland transportation costs? _____ percent.

(b) Who generally arranges the transportation to your customers' locations? (check one)
 Your firm or purchaser

(c) What proportion of your sales occur within 100 miles of your storage or production facility? _____ percent. Within 101 to 1,000 miles? _____ percent. Over 1,000 miles? _____ percent.

III-11. What is the geographic market area in the United States served by your firm's aftermarket brake rotors? (check all that apply)

- Northeast Mid-Atlantic Midwest Southeast
- Southwest Rocky Mountains West Coast Northwest
- National Other (describe: _____)

PART III.--PRICING AND RELATED INFORMATION--Continued

III-12. Describe the end uses of the aftermarket brake rotors that you import from China. For each end-use product, what percentage of the total cost is accounted for by aftermarket brake rotors?

<u>End use</u>	<u>Share of total cost accounted for by aftermarket brake rotors (percent)</u>
_____	_____
_____	_____
_____	_____
_____	_____

III-13. Have there been any changes in the end uses of aftermarket brake rotors since 1997?

No Yes—Please describe.

III-14. Do you anticipate any changes in terms of the end uses of aftermarket brake rotors in the future?

No Yes—Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

PART III.--PRICING AND RELATED INFORMATION--Continued

III-15. (a) Please list in order of importance any products that may be substituted for aftermarket brake rotors.

(i) _____

(ii) _____

(iii) _____

(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

(c) Have changes in the prices of these products affected the price for aftermarket brake rotors?

No

Yes-- To what degree do changes in their prices affect the price for aftermarket brake rotors? Does this effect have a time lag? If so, how long is the time lag for each substitute product? Does this vary by type of brake rotor or final end use?

III-16. Have there been any changes in the number or types of products that can be substituted for aftermarket brake rotors since 1997?

No

Yes—Please explain.

PART III.--PRICING AND RELATED INFORMATION--Continued

III-17. Do you anticipate any changes in terms of the substitutability of other products for aftermarket brake rotors in the future?

- No Yes—Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-18. To what extent have changes in the prices of raw materials affected your firm's selling prices for aftermarket brake rotors during January 2002-December 2007? Also discuss any anticipated changes in your raw material costs in the future, identifying the time period(s) involved and the factor(s) that you believe would be responsible for such changes. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-19. Have any changes occurred in any other factors affecting supply (e.g., changes in availability or prices of energy or labor; transportation conditions; production capacity and/or methods of production; technology; export markets; or alternative production opportunities) that affected the availability of U.S.-produced aftermarket brake rotors in the U.S. market since 1997?

- No Yes—Please note the time period(s) of any such changes, the factor(s) involved, and the impact such changes had on your shipment volumes and prices.

PART III.--PRICING AND RELATED INFORMATION--Continued

III-20. (a) Do you anticipate any changes in terms of the availability of aftermarket brake rotors imported from China in the U.S. market in the future?

- Increase No Change Decrease

(b) If you anticipate changes in supply, please identify the changes including the time period and the impact of such changes on shipment volumes and prices. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-21. Has the availability of NONSUBJECT imported aftermarket brake rotors changed since 1997?

- No Yes—Please explain.

III-22. Describe how easily your firm can shift its sales of aftermarket brake rotors between the U.S. market and alternative country markets. In your discussion, please describe any contracts, other sales arrangements, or other constraints that would prevent or retard your firm from shifting aftermarket brake rotors between the U.S. and alternative country markets within a 12-month period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-23. Have there been any significant changes in the product range, product mix, or marketing (including sales over the internet) of aftermarket brake rotors since 1997?

- No Yes—Please describe and quantify if possible.

PART III.--PRICING AND RELATED INFORMATION--Continued

III-24. Do you anticipate any changes in terms of the product range, product mix, or marketing (including sales over the internet) of aftermarket brake rotors in the future? Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

- No Yes—Please identify, including the time period.

III-25. How has the demand within the United States (and outside the United States if known) for aftermarket brake rotors changed since 1997?

- Increased No Change Decreased
 Other (describe)_____

What were the principal factors affecting changes in demand?

III-26. Do you anticipate any future changes in the demand for aftermarket brake rotors in the United States and, if known, the rest of the world?

- No Yes-- Please describe and identify the time period. Provide any underlying assumptions, along with relevant portions of business plans or other supporting documentation, that address this issue.

III-27. Please compare market prices of aftermarket brake rotors in U.S. and non-U.S. markets, if known. Provide specific information as to time periods and regions for any price comparisons.

PART III.--PRICING AND RELATED INFORMATION--Continued

III-28. Please provide as a separate attachment to this request any studies, surveys, etc. that you are aware of that quantify and/or otherwise discuss the supply of aftermarket brake rotors (including production capacity and capacity utilization) and demand in (1) the United States, (2) each of the other major producing/consuming countries, including China, and (3) the world as a whole. Of particular interest is such data from 1997 to the present and forecasts for the future.

III-29. Are your exports of aftermarket brake rotors subject to any tariff or non-tariff barriers to trade in other countries?

- No Yes—Please list the countries and describe any such barriers and any significant changes in such barriers that have occurred since 1997, or that are expected to occur in the future.

III-30. Does your firm sell aftermarket brake rotors over the internet?

- No Yes-- Please describe, noting the estimated percentage of your firm's total sales of aftermarket brake rotors in 2007 accounted for by internet sales.
