OMB No. 3117-0016/USITC No. 04-1-2180; Expiration Date: 6/30/05
(No response is required if currently valid OMB control number is not displayed)

PRODUCERS' QUESTIONNAIRE

POLYETHYLENE TEREPHTHALATE (PET) RESIN FROM INDIA, INDONESIA, TAIWAN, AND THAILAND

Return completed questionnaire to:

UNITED STATES INTERNATIONAL TRADE COMMISSION
Office of Investigations, Room 615
500 E Street, SW, Washington, DC 20436

So as to be received by the Commission by no later than APRIL 8, 2004

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its countervailing duty and antidumping investigations concerning polyethylene terephthalate (PET) resin from India, Indonesia, Taiwan, and Thailand (invs. Nos. 701-TA-439-440 and 731-TA-1077-1080 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm _____

Address _____

City _____ **State** _____ **Zip code** _____

World Wide Web address _____

Has your firm produced PET resin (as defined in the instruction booklet) at any time since January 1, 2001?

☐ **NO** (Sign the certification below and promptly return only this page of the questionnaire to the Commission)

☐ **YES** (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)

CERTIFICATION

I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.

By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these investigations in any other import-injury investigations conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)

I acknowledge that information submitted in this questionnaire response and throughout these investigations may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these investigations or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.

_____ _____
Name and Title of Authorized Official ***Date***

_____ ( ) _____ ( ) _____
Signature of Authorized Official ***Phone*** ***Fax***

PART I.--GENERAL QUESTIONS

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 40 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1a. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

_____ hours _____ dollars

I-1b. We are interested in any comments you may have for improving this questionnaire in general or the clarity of specific questions. Please attach such comments to your response or send them to the above address.

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

_____

_____

I-3. Do you support or oppose the petition? Please explain.

☐ Support ☐ Oppose ☐ Take no position

_____

As indicated at the top of the page, your response to this question will be treated as business proprietary. However, if the Commission's final determination in the investigations is affirmative and an antidumping and/or countervailing duty orders are issued, the Commission, pursuant to section 754 of the Tariff Act of 1930, will provide a list of firms supporting the petition to the Customs Service for possible distribution of any antidumping and/or countervailing duties that may be collected. If you wish to waive business proprietary treatment of your response to this question in order to make your position with respect to the petition public and allow inclusion of your firm on that list, indicate "yes" below.

☐ Yes ☐ No (that is, I do not wish my position on the petition to be made public)

I-4. Is your firm owned, in whole or in part, by any other firm?

☐ No ☐ Yes--List the following information.

Firm name	Address	Extent of ownership
_____	_____	_____
_____	_____	_____

PART I.--GENERAL QUESTIONS--*Continued*

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in importing PET resin from India, Indonesia, Taiwan, and Thailand into the United States or which are engaged in exporting PET resin from India, Indonesia, Taiwan, and Thailand to the United States?

☐ No ☐ Yes--List the following information.

Firm name	Address	Affiliation

I-6. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of PET resin?

☐ No ☐ Yes--List the following information.

Firm name	Address	Affiliation

PART II.--TRADE AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from Jim McClure (202-205-3191). **Supply all data requested on a calendar-year basis.**

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: _____
Name and title

_____ _____
Phone No. E-mail address

II-2. Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure; curtailment of production because of shortages of materials; or any other change in the character of your operations or organization relating to the production of PET resin since January 1, 2001?

☐ No ☐ Yes--Supply details as to the time, nature, and significance of such changes.

_____

_____

_____

PART II.--TRADE AND RELATED INFORMATION--*Continued*

II-3. Does your firm produce other products on the same equipment and machinery used in the production of PET resin?

☐ No ☐ Yes--List the following information.

Basis for allocation of capacity data (e.g., sales): _____

Products produced on same equipment and share of total production in 2003 (in percent):

Product	Percent	Product	Percent
PET resin	_____	_____	_____
_____	_____	_____	_____

II-4. Please describe the constraint(s) that set the limit(s) on your production capabilities.

_____

_____

II-5. Does your firm produce other products using the same production and related workers employed to produce PET resin?

☐ No ☐ Yes--List the following information.

Basis for allocation of employment data (e.g., sales): _____

Products produced using the same workers and share of total production in 2003 (in percent):

Product	Percent	Product	Percent
PET resin	_____	_____	_____
_____	_____	_____	_____

II-6. Since January 1, 2001, has your firm been involved in a toll agreement (see definition in the instruction booklet) regarding the production of PET resin?

☐ No ☐ Yes--Name firm: _____

II-7. Does your firm produce PET resin in a foreign trade zone (FTZ)?

☐ No ☐ Yes--Identify FTZ(s): _____

II-8. Since January 1, 2001, has your firm imported PET resin?

☐ No ☐ Yes--***COMPLETE AND RETURN THE ENCLOSED IMPORTERS' QUESTIONNAIRE***

PART II.--TRADE AND RELATED INFORMATION--*Continued*

II-9. Report your firm's production capacity, production, shipments, inventories, and employment related to the production of PET resin in your U.S. establishment(s) during the specified periods. (See definitions in the instruction booklet.)

(*Quantity* in 1,000 pounds, *value* in $1,000)			
Item	**Calendar years**		
	2001	**2002**	**2003**
AVERAGE PRODUCTION CAPACITY[1] (*quantity*)			
BEGINNING-OF-PERIOD INVENTORIES (*quantity*)			
PRODUCTION (*quantity*)			
U.S. SHIPMENTS:			
Commercial shipments:			
Quantity of commercial shipments			
Value of commercial shipments			
Internal consumption:			
Quantity of internal consumption			
Value[2] of internal consumption			
Transfers to related firms:			
Quantity of transfers to related firms			
Value[2] of transfers to related firms			
EXPORT SHIPMENTS:[3]			
Quantity of export shipments			
Value of export shipments			
END-OF-PERIOD INVENTORIES[4] (*quantity*)			
U.S. SHIPMENTS TO DISTRIBUTORS (*quantity*)			
U.S. SHIPMENTS TO END USERS (*quantity*)			
AVERAGE NUMBER OF PRWs			
HOURS WORKED BY PRWs (*1,000 hours*)			
WAGES PAID TO PRWs (*value*)			

[1] The production capacity (see definitions in instruction booklet) reported is based on operating _____ hours per week, _____ weeks per year. Please describe the methodology used to calculate production capacity, and explain any changes in reported capacity (use additional pages as necessary).

_____

_____

[2] Internal consumption and transfers to related firms must be valued at fair market value. In the event that you use a different basis for valuing these transactions, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2001, 2002, and 2003 below:

_____

[3] Identify your principal export markets: _____.

[4] Reconciliation of data.--Please note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus production, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

☐ Yes ☐ No--Please explain: _____.

PART II.--TRADE AND RELATED INFORMATION--*Continued*

II-10. If you reported transfers to related firms in question II-9, please indicate the nature of the relationship between your firm and the related firms (e.g., joint venture, wholly owned subsidiary), whether the transfers were priced at market value or by a non-market formula, whether your firm retained marketing rights to all transfers, and whether the related firms also processed inputs from sources other than your firm.

_____

_____

_____

_____

PART II.--TRADE AND RELATED INFORMATION--*Continued*

II-11. Other than direct imports, has your firm otherwise purchased or arranged for the sale of imported PET resin since January 1, 2001? (See definitions in the instruction booklet.)

☐ No ☐ Yes--Report such purchases below for the specified periods.[1]

(*Quantity* in 1,000 pounds, *value* in $1,000)			
Item	Calendar years		
	2001	2002	2003
PURCHASES FROM U.S. IMPORTERS[2] OF PRODUCT FROM--			
INDIA:			
Quantity			
Value			
INDONESIA:			
Quantity			
Value			
TAIWAN:			
Quantity			
Value			
THAILAND:			
Quantity			
Value			
OTHER COUNTRIES (_____):			
Quantity			
Value			
OTHER COUNTRIES (_____):			
Quantity			
Value			
PURCHASES FROM DOMESTIC PRODUCERS:[2]			
Quantity			
Value			
PURCHASES FROM OTHER SOURCES:[2]			
Quantity			
Value			

[1] Please indicate your reasons for purchasing this product. If your reasons differ by source, please elaborate.

_____

_____

_____

[2] Please list the name of the firm(s) from which you purchased this product. If your suppliers differ by source, please identify the source for each listed supplier.

_____

_____

_____

PART III.--FINANCIAL INFORMATION

Address questions on this part of the questionnaire to David Boyland (202-708-4725)

III-1. Who should be contacted regarding the requested financial information?
List the names, titles, and phone numbers (including extensions) of the people who prepared and/or have knowledge of this response.

Company contact: _____
Name and title
_____ Ext. _____ _____ _____
Phone No. Fax No. E-mail address

Your company's World Wide Website: _____

III-2. Briefly describe your Financial Accounting system.

A. When does your fiscal year end (month and day)? _____
If your fiscal year changed during the periods examined, explain below:
_____

B. 1. Describe the lowest level of operations (e.g., plant, division, company-wide) for which financial statements are prepared that include PET resin: _____
2. Does your firm prepare profit/loss statements for the PET resin: yes___ no___
3. How often did your firm (or parent company) prepare financial statements (including annual reports, 10K's)? Please check relevant items below.
Audited___ unaudited____ annual reports____ 10K's____ 10Q's____
Monthly____quarterly____semi-annually___annually___
Accounting basis: GAAP___ cash___ tax____ other comprehensive (specify)_____

Note: The Commission may request that your company submit copies of its financial statements, including internal profit-and-loss statements for the division or product group that includes PET resin, as well as those statements and worksheets used to compile data for your firm's questionnaire response.

III-3. Briefly describe your Cost Accounting system (e.g., standard cost, job order cost, etc.)
_____
_____
_____

III-4. Briefly describe your submission methodology including allocation basis if any, especially for COGS, SG&A, and interest expense and other income and expenses.
_____
_____
_____

III-5. Other products.--Please list any other products you produced in the facilities in which you produced PET resin, and provide the share of net sales accounted for by these other products in your most recent fiscal year:

Product(s)	Share of sales
_____	_____
_____	_____

PART III.--FINANCIAL INFORMATION--*Continued*

III-6. Operations on PET resin.--Report the revenue and related cost information requested below on the PET resin operations of your U.S. establishment(s).[1] Note that internal consumption and transfers to related firms must be valued at fair market value and purchases from related firms must be at cost. Provide data for your three most recently completed fiscal years in chronological order from left to right.

(*Quantity* in 1,000 pounds, *value* in $1,000)			
Item	**Fiscal years ended--**		
	_____	_____	_____
Net sales quantities:[2]			
Commercial sales			
Internal consumption			
Transfers to related firms			
Total net sales quantities			
Net sales values:[2]			
Commercial sales			
Internal consumption			
Transfers to related firms			
Total net sales values			
Cost of goods sold (including internal consumption and transfers to related firms):			
Raw materials			
Direct labor			
Energy			
Other factory costs			
Total cost of goods sold			
Gross profit or (loss)			
Selling, general, and administrative (SG&A) expenses:			
Selling expenses			
General and administrative expenses			
Total SG&A expenses			
Operating income or (loss)			
Other income and expenses:			
Interest expense			
All other expense items			
All other income items			
All other income or expenses, net			
Net income or (loss) before income taxes			
Depreciation/amortization included above			

[1] Include only sales (whether domestic or export) and costs related to your U.S. manufacturing operations.
[2] Less discounts, returns, allowances, and prepaid freight. The quantities and values should approximate the corresponding shipment quantities and values reported in Part II of this questionnaire.

PART III.--FINANCIAL INFORMATION--*Continued*

III-7. Asset values.--Report the total assets associated with the production, warehousing, and sale of PET resin. If your firm does not maintain some or all of the specific asset data in the normal course of business, please estimate it based upon some rational method (such as production, sales, or costs) that is consistent with your cost allocations in the previous question. Your finished goods inventory value should reconcile with the inventory quantity data reported in Part II. Provide data as of the end of your three most recently completed fiscal years in chronological order from left to right.

(*Value* in $1,000)			
Value of	**Fiscal years ended--**		
	_____	_____	_____
Assets associated with the production, warehousing, and sale of product:			
1. Current assets:			
A. Cash and equivalents			
B. Accounts receivable, net			
C. Inventories (Finished goods)			
D. Inventories (raw materials and work in process)			
E. Short-term investments			
F. Prepaid expenses			
G. Property held for resale			
H. Other (describe_____)			
I. Total current assets (lines 1.A. through 1.H.)			
2. Notes receivable			
3. Long-term investments			
4. Property, plant, and equipment			
A. Original cost of property, plant, and equipment			
B. Less: Accumulated depreciation			
C. Equals: Book value of property, plant, and equipment			
5. Goodwill			
6. Other (describe_____)			
7. Other (describe_____)			
8. Total assets (lines 1.I., 2, 3, 4.C., 5, 6, and 7)			

PART III.--FINANCIAL INFORMATION--*Continued*

III-8. Capital expenditures and research and development expenditures.--Report your firm's capital expenditures and research and development expenditures on PET resin. Provide data for your three most recently completed fiscal years in chronological order from left to right.

(*Value* in $1,000)			
Item	**Fiscal years ended--**		
	_____	_____	_____
Capital expenditures			
Research and development expenditures			

For questions III-9 and III-10, if your answer differs by country, please explain how the answer is different for particular countries.

III-9. Since January 1, 2001, has your firm experienced any actual negative effects on its return on investment or its growth, investment, ability to raise capital, existing development and production efforts (including efforts to develop a derivative or more advanced version of the product), or the scale of capital investments as a result of imports of PET resin from India, Indonesia, Taiwan, and Thailand?

☐ No ☐ Yes--My firm has experienced actual negative effects as follows:

Cancellation or rejection of expansion projects ☐

Denial or rejection of investment proposal ☐

Reduction in the size of capital investments ☐

Rejection of bank loans ☐

Lowering of credit rating ☐

Problem related to the issue of stocks or bonds ☐

Other (specify) _____

III-10. Does your firm anticipate any negative impact of imports of PET resin from India, Indonesia, Taiwan, and Thailand?

☐ No ☐ Yes--My firm anticipates negative effects as follows:

_____

_____

PART IV.--PRICING AND RELATED INFORMATION

Further information on this part of the questionnaire can be obtained from **Clark Workman** (**202-205-3248**).

IV-1. Who should be contacted regarding the requested pricing and related information?

Company contact: _____
Name and title

_____ _____
Phone No. E-mail address

Section IV-A.--PRICE DATA

This section requests quarterly price and quantity data concerning your firm's U.S. commercial shipments to unrelated U.S. customers of the following products during 2001-2003:

***Product 1*.–PET resin, being either a clear homo- or co-polymer, and having an intrinsic viscosity of 0.72 IV to 0.84 IV, in the solid stated form. This PET resin product is typically used in water bottle applications.**

***Product 2*.--PET resin, being either a clear homo- or co-polymer, and having an intrinsic viscosity of 0.78 IV to 0.86 IV, in the solid stated form. This PET resin product is typically used in carbonated soft drink ("CSD") applications.**

***Product 3*.--PET resin, being either a clear homo- or co-polymer, and having an intrinsic viscosity of 0.75 IV to 0.88 IV, in the solid stated form. This PET resin product is typically used in heat set or hot fill applications.**

***Product 4*.--PET resin, being either a clear homo- or co-polymer, and having an intrinsic viscosity of 0.75 IV to 0.84 IV, in the solid stated form. This PET resin product is a general purpose resin that can be used in custom, food, household product, sheet, liquor, water bottle, CSD, and heat set or hot fill applications.**

Please note that total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the FINAL NET amount paid to you (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.

PART IV.--PRICING AND RELATED INFORMATION--*Continued*

Section IV-A.--PRICE DATA--*Continued*

COPY THIS PAGE AS NECESSARY. Complete a separate page for each of the specified products[1] produced and sold by your firm.

Product 1 ☐ **Product 2** ☐ **Product 3** ☐ **Product 4** ☐

(*Quantity* in pounds, *value* in dollars)		
Period of shipment	**Quantity**	**Value[2]**
2001:		
January-March		
April-June		
July-September		
October-December		
2002:		
January-March		
April-June		
July-September		
October-December		
2003:		
January-March		
April-June		
July-September		
October-December		

[1] If your product does not exactly meet the product specifications but is competitive with the specified product, provide a description of your product:

_____

_____

[2] Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment. **For each pricing item that you sold, attach a list of all discounts that you provided including volume or promotional discounts, post-delivery price reductions or any other reductions from your initial price offer**.

PART IV.--PRICING AND RELATED INFORMATION--*Continued*

Section IV-B.--PRICE-RELATED QUESTIONS

IV-B-1. Please describe how your firm determines the prices that it charges for sales of PET resin (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

_____

_____

IV-B-2. Please describe your firm's discount policy (quantity discounts, annual total volume discounts, etc.).

_____

_____

IV-B-3. What are your firm's typical sales terms for its U.S.-produced PET resin (e.g., 2/10 net 30 days)? _____On what basis are your prices of domestic PET resin usually quoted (e.g., f.o.b. warehouse, or delivered)?

_____

IV-B-4. Approximately what share of your firm's sales of its U.S.-produced PET resin in 2003 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

Type of sale	Share of sales (percent)
Long-term contracts	
Short-term contracts	
Spot sales	

IV-B-5. If you sell on a long-term contract basis, please answer the following questions with respect to provisions of a typical long-term contract.

(a) What is the average duration of a contract? _____

(b) Can prices be renegotiated during the contract period? _____

(c) Does the contract fix quantity, price, or both? _____

(d) Does the contract have a meet or release provision? _____

PART IV.--PRICING AND RELATED INFORMATION--*Continued*

Section IV-B.--PRICE-RELATED QUESTIONS

IV-B-6. If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

(a) What is the average duration of a contract? _____

(b) Can prices be renegotiated during the contract period? _____

(c) Does the contract fix quantity, price, or both? _____

(d) Does the contract have a meet or release provision? _____

IV-B-7. What is the average lead time between a customer's order and the date of delivery for your firm's sales of your U.S.-produced PET resin?

Source	Share of 2003 sales	Lead time
From inventory		
Produced to order		
Total	**100%**	

IV-B-8. (a) What is the approximate percentage of the total delivered cost of PET resin that is accounted for by U.S. inland transportation costs? _____ percent.

(b) Who generally arranges the transportation to your customers' locations? Your firm _____ or purchaser _____ (check one).

(c) What share of your sales occur within 100 miles of your storage or production facility? _____ percent. 101 to 1,000 miles? _____ percent. Over 1,000 miles? _____ percent.

IV-B-9. What is the geographic market area in the United States served by your firm's PET resin?

☐ Northeast ☐ Mid-Atlantic ☐ Midwest ☐ Southeast

☐ Southwest ☐ Rocky Mountains ☐ West Coast ☐ Northwest

☐ National ☐ Other (describe) _____

IV-B-10. Describe the end uses of the PET resin that you manufacture. For each end-use product, what percentage of the total cost is accounted for by PET resin?

End use	Share of total cost accounted for by PET resin (percent)
_____	_____
_____	_____
_____	_____

PART IV.--PRICING AND RELATED INFORMATION--*Continued*

Section IV-B.--PRICE-RELATED QUESTIONS--*Continued*

IV-B-11. (a) Please list in order of importance any products that may be substituted for PET resin.

(1) _____ (2) _____ (3) _____

(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

_____

_____

(c) Have changes in the prices of these products affected the price for PET resin?

☐ No ☐ Yes–To what degree do changes in their prices affect the price for PET resin? Does this effect have a time lag? If so, how long is the time lag for each substitute product? Does this vary by type of product or final end use?

_____

_____

IV-B-12. How has the demand within the United States (and outside the United States if known) for PET resin changed since January 1, 2001? What principal factors affect changes in demand?

☐ Increased ☐ Unchanged ☐ Decreased

_____

_____

IV-B-13. Have there been any significant changes in the product range or marketing of PET resin since January 1, 2001?

☐ No ☐ Yes--Please describe.

_____

_____

IV-B-14. Does your firm sell PET resin over the internet?

☐ No ☐ Yes–Please describe, noting the estimated percentage of your firm's total sales of PET resin in 2003 accounted for by internet sales.

_____

_____

PART IV.--PRICING AND RELATED INFORMATION--*Continued*

Section IV-B.--PRICE-RELATED QUESTIONS--*Continued*

IV-B-15. Is PET resin produced in the United States and in other countries interchangeable (i.e., can they physically be used in the same applications)? Please indicate below, using "A" to indicate that the products from a specified country-pair are *always* interchangeable, "F" to indicate that the products are *frequently* interchangeable,"S" to indicate that the products are *sometimes* interchangeable,"N" to indicate that the products are *never* interchangeable, and "0" to indicate *no familiarity* with products from a specified country-pair.[1]

Country-pair	United States	India	Indonesia	Taiwan	Thailand	Other countries
United States						
India						
Indonesia						
Taiwan						
Thailand						
Other countries						

[1] For any country-pair producing PET resin which is *sometimes or never* interchangeable, please explain the factors that limit or preclude interchangeable use:

_____

_____

_____

_____

_____

_____

_____

_____

_____

PART IV.--PRICING AND RELATED INFORMATION--*Continued*

Section IV-B.--PRICE-RELATED QUESTIONS--*Continued*

IV-B-16. Are differences other than price (i.e., quality, availability, transportation network, product range, technical support, etc.) between PET resin produced in the United States and in other countries a significant factor in your firm's sales of the products? Please indicate below, using "A" to indicate that such differences are *always* significant, "F" to indicate that such differences are *frequently* significant,"S" to indicate that such differences are *sometimes* significant,"N" to indicate that such differences are *never* significant, and "0" to indicate *no familiarity* with products from a specified country-pair.[1]

Country-pair	United States	India	Indonesia	Taiwan	Thailand	Other countries
United States						
India						
Indonesia						
Taiwan						
Thailand						
Other countries						

[1] For any country-pair for which factors other than price *always or frequently* are a significant factor in your firm's sales of PET resin, identify the country-pair and report the advantages or disadvantages imparted by such factors:

_____

_____

_____

_____

_____

_____

_____

_____

_____

PART IV.--PRICING AND RELATED INFORMATION--*Continued*

Section IV-B.--PRICE-RELATED QUESTIONS--*Continued*

IV-B-17. In the table below, please report the quantities purchased by your firm and amounts paid for both MEG (Mono Ethylene Glycol) and PTA (Purified Terephthalic Acid) on a quarterly basis during 2001-2003.

Period of Purchase	MEG		PTA	
	Quantity (*pounds*)	Value (*dollars*)	Quantity (*pounds*)	Value (*dollars*)
2001:				
January-March				
April- June				
July-September				
October-December				
2002:				
January-March				
April- June				
July-September				
October-December				
2003:				
January-March				
April- June				
July-September				
October-December				

IV-B-18. What percentage of your U.S. shipments were sold pursuant to a pricing formula related to raw materials? _____ percent. Briefly describe the formula and how various inputs were determined.

_____

_____

_____

_____

PART IV.--PRICING AND RELATED INFORMATION--*Continued*

Section IV-C.--CUSTOMER IDENTIFICATION

Please identify below the names and addresses of your firm's 10 largest customers for PET resin during 2001-2003. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total shipments of PET resin that each of these customers accounted for in 2003.

No.	Customer's name	Street address (not P.O. box), state, and zip code	Contact person	Area code and telephone number	Share of 2003 sales (%)
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					

PART IV.--PRICING AND RELATED INFORMATION--*Continued*

Section IV-D.--COMPETITION FROM IMPORTS--LOST REVENUES

THIS SECTION IS TO BE COMPLETED ONLY BY NON-PETITIONERS. (Note: petitioners may provide allegations involving quotes made AFTER the filing of the petition.)

Since January 1, 2001: To avoid losing sales to competitors selling PET resin from India, Indonesia, Taiwan, and/or Thailand did your firm:

Reduce prices ☐ Yes ☐ No

Roll back announced price increases ☐ Yes ☐ No

If yes, please furnish as much of the following information as possible for each affected transaction. Document such allegations of lost revenues whenever possible (documentation could include copies of invoices, sales reports, or letters from customers). **Please note that the Commission may contact the firms named to verify the allegations reported**.

Customer name, contact person, phone and fax numbers
Specific product(s) involved
Date of your initial price quotation
Quantity involved
Your initial ***rejected*** price quotation (total delivered value)
Your ***accepted*** price quotation (total delivered value)
The country of origin of the competing imported product
The competing price quotation of the imported product (total delivered value)

Customer name, contact person, phone and fax numbers	Product	Date of quote	Quantity (*pounds*)	Initial rejected U.S. price (total value--*dollars*)	Accepted U.S. price (total value--*dollars*)	Country of origin	Competing import price (total value--*dollars*)

PART IV.--PRICING AND RELATED INFORMATION--*Continued*

Section IV-E.--COMPETITION FROM IMPORTS--LOST SALES

THIS SECTION IS TO BE COMPLETED ONLY BY NON-PETITIONERS. (Note: petitioners may provide allegations involving quotes made AFTER the filing of the petition.)

Since January 1, 2001: Did your firm lose sales of PET resin to imports of these products from India, Indonesia, Taiwan, and/or Thailand?

☐ Yes ☐ No

If yes, please furnish as much of the following information as possible for each affected transaction. Document such allegations of lost sales whenever possible (documentation could include copies of invoices, sales reports, or letters from customers). **Please note that the Commission may contact the firms named to verify the allegations reported**.

Customer name, contact person, phone and fax numbers
Specific product(s) involved
Date of your price quotation
Quantity involved
Your rejected price quotation (total delivered value)
The country of origin of the competing imported product
The accepted price quotation of the imported product (total delivered value)

Customer name, contact person, phone and fax numbers	Product	Date of quote	Quantity (*pounds*)	Rejected U.S. price (total value--*dollars*)	Country of origin	Accepted import price (total value--*dollars*)