

**IMPORTERS' QUESTIONNAIRE**  
**CERTAIN COLOR TELEVISION RECEIVERS FROM CHINA AND MALAYSIA**

*Return completed questionnaire to:*

**UNITED STATES INTERNATIONAL TRADE COMMISSION**  
Office of Investigations, Room 615  
500 E Street, SW, Washington, DC 20436

**So as to be received by the Commission by no later than May 21, 2003**

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigations concerning certain color television receivers from China and Malaysia (invs. Nos. 731-TA-1034 and 1035 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

Name of firm \_\_\_\_\_  
Address \_\_\_\_\_  
City \_\_\_\_\_ State \_\_\_\_\_ Zip code \_\_\_\_\_  
World Wide Web address \_\_\_\_\_

Has your firm imported certain color television receivers (hereinafter "CTVs") (as defined in the instruction booklet) from any country at any time since January 1, 2000?

- NO** (Sign the certification below and promptly return only this page of the questionnaire to the Commission)  
 **YES** (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)

**CERTIFICATION**

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.*

*By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these investigations in any other import-injury investigations conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)*

*I acknowledge that information submitted in this questionnaire response and throughout these investigations may be used by the Commission, its employees, and contract personnel who are acting in the capacity of Commission employees, for developing or maintaining the records of these investigations or related proceedings for which this information is submitted, or in internal audits and investigations relating to the programs and operations of the Commission pursuant to 5 U.S.C. Appendix 3. I understand that all contract personnel will sign non-disclosure agreements.*

\_\_\_\_\_  
*Name and Title of Authorized Official*

\_\_\_\_\_  
*Date*

\_\_\_\_\_  
*Signature of Authorized Official*

( ) \_\_\_\_\_  
*Phone*

( ) \_\_\_\_\_  
*Fax*

**PART I. GENERAL QUESTIONS**

Public reporting burden for this questionnaire is estimated to average 30 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

\_\_\_\_\_ hours                      \_\_\_\_\_ dollars

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

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I-3. Is your firm owned, in whole or in part, by any other firm?

No                       Yes—List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing CTVs from China and/or Malaysia into the United States or which are engaged in exporting CTVs from China and/or Malaysia to the United States?

No                       Yes—List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

**PART I. GENERAL QUESTIONS—Continued**

I-5. Does your firm have any related firms, either domestic or foreign, which are engaged in the production of CTVs?

No  Yes—List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Affiliation</u>
_____	_____	_____
_____	_____	_____

I-6. Please indicate the nature of your firm's importing operations on CTVs. More than one answer may be applicable.

Importer of record  Takes title to the imported product(s)  
 Consignee of the imported product(s)  Customs broker or freight forwarder

I-7. If your firm is an importer of record of CTVs but is **not** the consignee, please list the consignees below (company name, address, telephone, and individual to contact).

\_\_\_\_\_

\_\_\_\_\_

I-8. Please indicate whether your firm enters CTVs into, or withdraws such merchandise from, foreign trade zones or bonded warehouses.

Foreign trade zones  No  Yes

Bonded warehouses  No  Yes

I-9. Please indicate whether your firm imports CTVs under the TIB (temporary importation under bond) program.

No  Yes

I-10. To your knowledge, have the products subject to these investigations been the subject of any other import relief investigations in the United States or in any other countries?

No  Yes—Please specify. \_\_\_\_\_

\_\_\_\_\_



**PART II.—TRADE AND RELATED INFORMATION—Continued**

II-5a. **IMPORTS, BY SOURCE, OF COMPLETE CTVs.**—Report your firm's imports and your firm's shipments and inventories of **complete** CTVs imported by your firm during the specified periods. (See definitions in the instruction booklet.) **Report separately for each country listed on page 1 of the questionnaire and for all other sources combined. Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.**

China     Malaysia     All other sources combined<sup>1</sup>

(Quantity in 1,000 units, value in \$1,000)					
Item	Calendar years			January-March	
	2000	2001	2002	2002	2003
<b>BEGINNING-OF-PERIOD INVENTORIES</b> (quantity)					
<b>IMPORTS:</b> <sup>2</sup>					
Quantity of imports					
Value of imports					
<b>U.S. SHIPMENTS:</b>					
<b>Commercial shipments:</b>					
Quantity of commercial shipments					
Value of commercial shipments					
<b>Internal consumption/company transfers:</b>					
Quantity of internal consumption/transfers					
Value <sup>3</sup> of internal consumption/transfers					
<b>EXPORT SHIPMENTS:</b> <sup>4</sup>					
Quantity of export shipments					
Value of export shipments					
<b>END-OF-PERIOD INVENTORIES</b> <sup>5</sup> (quantity)					
<b>U.S. SHIPMENTS TO DISTRIBUTORS</b> (quantity)					
<b>U.S. SHIPMENTS TO END USERS</b> (quantity)					

<sup>1</sup> Please identify these sources: \_\_\_\_\_

<sup>2</sup> Identify the foreign producers, if known: \_\_\_\_\_

<sup>3</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2000, 2001, and 2002 below: \_\_\_\_\_

<sup>4</sup> Identify your principal export markets: \_\_\_\_\_

<sup>5</sup> **Reconciliation of data.**—Note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes     No—Please explain: \_\_\_\_\_

**PART II.—TRADE AND RELATED INFORMATION—Continued**

II-5b. **IMPORTS, BY SOURCE, OF INCOMPLETE CTVs.**—Report your firm's imports and your firm's shipments and inventories of **incomplete** CTVs (i.e., color television receiver kits) imported by your firm during the specified periods. (See definitions in the instruction booklet.) **Report separately for each country listed on page 1 of the questionnaire and for all other sources combined.** Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.

China     Malaysia     All other sources combined<sup>1</sup>

<i>(Quantity in 1,000 units, value in \$1,000)</i>					
Item	Calendar years			January-March	
	2000	2001	2002	2002	2003
<b>BEGINNING-OF-PERIOD INVENTORIES</b> <i>(quantity)</i>					
<b>IMPORTS:<sup>2</sup></b>					
<i>Quantity</i> of imports					
<i>Value</i> of imports					
<b>U.S. SHIPMENTS:</b>					
<b>Commercial shipments:</b>					
<i>Quantity</i> of commercial shipments					
<i>Value</i> of commercial shipments					
<b>Internal consumption/company transfers:</b>					
<i>Quantity</i> of internal consumption/transfers					
<i>Value<sup>3</sup></i> of internal consumption/transfers					
<b>EXPORT SHIPMENTS:<sup>4</sup></b>					
<i>Quantity</i> of export shipments					
<i>Value</i> of export shipments					
<b>END-OF-PERIOD INVENTORIES<sup>5</sup></b> <i>(quantity)</i>					
<b>U.S. SHIPMENTS TO DISTRIBUTORS</b> <i>(quantity)</i>					
<b>U.S. SHIPMENTS TO END USERS</b> <i>(quantity)</i>					

<sup>1</sup> Please identify these sources: \_\_\_\_\_

<sup>2</sup> Identify the foreign producers, if known: \_\_\_\_\_

<sup>3</sup> Sales to related firms (including internal consumption) must be valued at fair market value. In the event that you use a different basis for valuing these sales within your company, please specify that basis (e.g., cost, cost plus, etc.) and provide value data using that basis for 2000, 2001, and 2002 below: \_\_\_\_\_

<sup>4</sup> Identify your principal export markets: \_\_\_\_\_

<sup>5</sup> **Reconciliation of data.**—Note that the **quantities** reported above should reconcile as follows: beginning-of-period inventories, plus imports, less total shipments, equals end-of-period inventories. Do the data reported reconcile?

Yes     No—Please explain: \_\_\_\_\_

**PART II. TRADE AND RELATED INFORMATION—Continued**

II-6a. Report, as indicated below, your firm's U.S. shipments of **complete CTVs** that were imported by your firm from China and/or Malaysia, by types. (See definitions in the instruction booklet.)

<i>(Quantity in 1,000 units, value in \$1,000)</i>					
Item	Calendar years			January-March	
	2000	2001	2002	2002	2003
<b>PROJECTION CTVs IMPORTED FROM CHINA:</b>					
Combination:					
Quantity					
Value					
Other:					
Quantity					
Value					
<b>PROJECTION CTVs IMPORTED FROM MALAYSIA:</b>					
Combination:					
Quantity					
Value					
Other:					
Quantity					
Value					
<b>DIRECT-VIEW CTVs IMPORTED FROM CHINA:</b>					
Combination:					
Quantity					
Value					
Other:					
Quantity					
Value					
<b>DIRECT-VIEW CTVs IMPORTED FROM MALAYSIA:</b>					
Combination:					
Quantity					
Value					
Other:					
Quantity					
Value					

**PART II. TRADE AND RELATED INFORMATION—Continued**

II-6b. Report, as indicated below, your firm's U.S. shipments of **incomplete CTVs** that were imported by your firm from China and/or Malaysia, by types. (See definitions in the instruction booklet.)

(Quantity in 1,000 units, value in \$1,000)					
Item	Calendar years			January-March	
	2000	2001	2002	2002	2003
<b>PROJECTION CTVs IMPORTED FROM CHINA:</b>					
Combination:					
Quantity					
Value					
Other:					
Quantity					
Value					
<b>PROJECTION CTVs IMPORTED FROM MALAYSIA:</b>					
Combination:					
Quantity					
Value					
Other:					
Quantity					
Value					
<b>DIRECT-VIEW CTVs IMPORTED FROM CHINA:</b>					
Combination:					
Quantity					
Value					
Other:					
Quantity					
Value					
<b>DIRECT-VIEW CTVs IMPORTED FROM MALAYSIA:</b>					
Combination:					
Quantity					
Value					
Other:					
Quantity					
Value					

**PART II. TRADE AND RELATED INFORMATION—Continued**

II-7a. Report, as indicated below, your firm's U.S. shipments of **complete CTVs** by screen sizes that were imported by your firm from China and/or Malaysia,. (See definitions in the instruction booklet.)

<i>(Quantity in 1,000 units, value in \$1,000)</i>					
Item	Calendar years			January-March	
	2000	2001	2002	2002	2003
<b>U.S. SHIPMENTS OF CTVs IMPORTED FROM CHINA:</b>					
21-26 inches:					
Quantity					
Value					
27-31 inches:					
Quantity					
Value					
32-34 inches:					
Quantity					
Value					
35 inches and greater:					
Quantity					
Value					
<b>U.S. SHIPMENTS OF CTVs IMPORTED FROM MALAYSIA:</b>					
21-26 inches:					
Quantity					
Value					
27-31 inches:					
Quantity					
Value					
32-34 inches:					
Quantity					
Value					
35 inches and greater:					
Quantity					
Value					

**PART II. TRADE AND RELATED INFORMATION—Continued**

II-7b. Report, as indicated below, your firm's U.S. shipments of **incomplete CTVs** by screen sizes that were imported by your firm from China and/or Malaysia,. (See definitions in the instruction booklet.)

<i>(Quantity in 1,000 units, value in \$1,000)</i>					
Item	Calendar years			January-March	
	2000	2001	2002	2002	2003
<b>U.S. SHIPMENTS OF CTVs IMPORTED FROM CHINA:</b>					
21-26 inches:					
Quantity					
Value					
27-31 inches:					
Quantity					
Value					
32-34 inches:					
Quantity					
Value					
35 inches and greater:					
Quantity					
Value					
<b>U.S. SHIPMENTS OF CTVs IMPORTED FROM MALAYSIA:</b>					
21-26 inches:					
Quantity					
Value					
27-31 inches:					
Quantity					
Value					
32-34 inches:					
Quantity					
Value					
35 inches and greater:					
Quantity					
Value					

**PART III.-PRICING AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from Craig Thomsen (202-205-3226).

III-1. Who should be contacted regarding the requested pricing and related information?

Company contact: \_\_\_\_\_

\_\_\_\_\_  
Name and title

\_\_\_\_\_  
Phone No.

\_\_\_\_\_  
E-mail address

**Section III-A.-PRICE DATA**

This section requests quarterly price and quantity data concerning your firm's U.S. commercial shipments of CTVs imported from China and Malaysia and sold to unrelated U.S. customers during January 2000-March 2003. Values should be for arms-length sales to unrelated U.S. customers, f.o.b. U.S. point of shipment, net of returns, refunds, discounts, and credits. Please report separately sales to retailers and original equipment manufacturers (OEMs), and Chinese and Malaysian CTVs.

**Product 1.-27-inch (27V) direct-view analog (non-HD ready) CTV with curved tube, 4:3 aspect ratio, stereo sound, rear AV input jacks, front AV input, standard remote**

**Product 2.-27-inch (27V) direct-view analog (non-HD ready) step-up model CTV with curved tube, 4:3 aspect ratio, MTS/SAP stereo sound, rear AV input/output jacks, component video input, S-video input, digital comb filter, universal remote**

**Product 3.-27-inch (27V) direct-view analog (non-HD ready) step-up model CTV with flat screen, 4:3 aspect ratio, MTS/SAP stereo sound, rear AV input/output jacks, component video input, S-video input, digital comb filter, universal remote**

**Product 4.-32-inch (32V) direct-view analog (non-HD ready) step-up model CTV with curved tube, 4:3 aspect ratio, MTS/SAP stereo sound, rear AV input/output jacks, component video input, S-video input, digital comb filter, universal remote**

**Product 5.-32-inch (32V) direct-view analog (non-HD ready) step-up model CTV with flat screen, 4:3 aspect ratio, MTS/SAP stereo sound, rear AV input/output jacks, component video input, S-video input, digital comb filter, universal remote**

**Product 6.-32-inch (32V) direct-view digital (HD-ready) step-up model CTV with flat screen, 4:3 aspect ratio, MTS/SAP stereo sound, rear AV input/output jacks, component video input, S-video input, digital comb filter, universal remote**

**Product 7.-30-inch (30V) direct-view digital (HD-ready) step-up model CTV with flat screen, 16:9 aspect ratio, MTS/SAP stereo sound, rear AV input/output jacks, component video input, S-video input, digital comb filter, universal remote**

Please note: If your product does not **exactly** meet the product specifications but is very similar to the specified product, please provide a description of your product in the footnote below each pricing table.

**PART III.-PRICING AND RELATED INFORMATION-Continued****Section III-A.-PRICE DATA-Continued**

**COPY THIS PAGE AS NECESSARY.** Complete a separate page for each product, channel of distribution, and country of origin for CTVs imported and sold by your firm. Please mark the product number from column "A," the channel of distribution from Column "B," and the country of origin from Column "C" for each page.

	<u>Column A</u>		<u>Column B</u>		<u>Column C</u>
Product 1	_____				
Product 2	_____				
Product 3	_____	Sales to OEMs	_____	China	_____
Product 4	_____				
Product 5	_____	Sales to Retailers	_____	Malaysia	_____
Product 6	_____				
Product 7	_____				

<i>(Quantity in units, value in dollars)</i>		
Period of shipment	Quantity	Value <sup>2</sup>
<b>2000:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2001:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2002:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2003:</b>		
January-March		
<sup>1</sup> If your product does not exactly meet the product specifications but is similar to the specified product, provide a description of your product: <hr/>		
<sup>2</sup> Net values (i.e., gross sales values less all discounts, allowances, rebates, prepaid freight, and the value of returned goods), f.o.b. your U.S. point of shipment.		

**PART III. PRICING AND RELATED INFORMATION—Continued**

**Section III-B. PRICE-RELATED QUESTIONS**

III-B-1. Please describe how your firm determines the prices that it charges for sales of CTVs (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

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III-B-2. Please describe your firm's discount policy (quantity discounts, annual total volume discounts, etc.).

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III-B-3. What are your firm's typical sales terms for CTVs imported from China and Malaysia (e.g., 2/10 net 30 days)? \_\_\_\_\_ On what basis are your prices of such product usually quoted (e.g., f.o.b. port of entry, or delivered)? \_\_\_\_\_

III-B-4. Approximately what percentage of your firm's sales of CTVs imported from China and Malaysia are on a contract (\_\_\_ percent) vs. spot sales (\_\_\_ percent) basis? If you sell on a contract basis, please answer the following questions with respect to provisions of a typical contract.

(a) What is the average duration of a contract? \_\_\_\_\_

(b) How frequently are contracts renegotiated? \_\_\_\_\_

(c) Does the contract fix quantity, price, or both? \_\_\_\_\_

(d) Does the contract have a meet or release provision? \_\_\_\_\_

(e) What are the standard quantity requirements, if any? \_\_\_\_\_

(f) What is the price premium for sub-minimum shipments? \_\_\_ percent

III-B-5. What is the average lead time between a customer's order and the date of delivery for your firm's sales of CTVs? \_\_\_\_\_

III-B-6. What is the approximate percentage of the total delivered cost of CTVs that is accounted for by transportation costs? \_\_\_ percent. Who generally arranges the transportation to your customers' locations? Your firm \_\_\_ or purchaser \_\_\_ (check one). What proportion of your sales occur within 100 miles of your storage facility or the port of entry? \_\_\_ percent. 101 to 1,000 miles? \_\_\_ percent. Over 1,000 miles? \_\_\_ percent.

**PART III. PRICING AND RELATED INFORMATION—Continued**

**Section III-B. PRICE-RELATED QUESTIONS—Continued**

III-B-7. What is the geographic market area in the United States served by your firm's imports of CTVs from China and Malaysia?

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III-B-8. What other products may be substitutes for CTVs?

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III-B-9. Describe the end uses of the CTVs that you import from China and Malaysia. For each end use product, what percentage of the total cost is accounted for by CTVs?

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III-B-10. How has the demand within the United States (and outside the United States if known) for CTVs changed since January 1, 2000? What were the principal factors affecting changes in demand?

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III-B-11. Have there been any significant changes in the product range or marketing of CTVs in the past five years?

No       Yes—Please describe.

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III-B-12. Does your firm sell CTVs over the internet? Yes \_\_\_\_ No \_\_\_\_

If YES, please describe such sales, noting the estimated percentage of your firm's total sales of CTVs in 2002 accounted for by internet sales. **If your firm has participated in internet auctions for sales of CTVs, please provide information on each such auction, including the customer name, the quantity involved, the specific bids made by your firm (and the dates) and indicate whether or not your firm won all, or part, of the business. Attach additional sheets, if necessary.**

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**PART III. PRICING AND RELATED INFORMATION—Continued**

**Section III-B. PRICE-RELATED QUESTIONS—Continued**

III-B-13. What type of warranty is standard on the CTVs that you sell? \_\_\_\_\_

III-B-14. What is the average lifespan (in viewing hours) of the CTVs that you sell? \_\_\_\_\_

III-B-15. What percent of the CTVs that you produce are returned for repair? \_\_\_\_\_  
Please include any information that you are aware of regarding the repair history of products in the CTV industry on additional pages.

III-B-16. Are there perceived quality differences in the market based on brand names of CTVs?  
Yes \_\_\_\_ No \_\_\_\_\_. If so, please explain how these differences affect the CTV industry.  
Please attach any additional studies or information relating to this issue.

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

III-B-17. What percentage of the volume of your imports are of complete CTVs, as opposed to CTV kits that need to be assembled? Complete CTVs \_\_\_\_\_ CTV kits \_\_\_\_\_

III-B-18. Are CTVs produced in the United States and in other countries used interchangeably (i.e., can they physically be used in the same applications)? Please indicate below, using "A" to indicate that the products from a specified country-pair are <i>always</i> interchangeable, "F" to indicate that the products are <i>frequently</i> interchangeable, "S" to indicate that the products are <i>sometimes</i> interchangeable, "N" to indicate that the products are <i>never</i> interchangeable, and "0" to indicate <i>no familiarity</i> with products from a specified country-pair. <sup>1</sup>			
Country-pair	China	Malaysia	Other countries
United States			
China			
Malaysia			
<sup>1</sup> For any country-pair producing CTVs which is <i>sometimes</i> or <i>never</i> used interchangeably, please explain the factors that limit or preclude interchangeable use:			
_____			
_____			
_____			
_____			
_____			



**PART III. PRICING AND RELATED INFORMATION—Continued**

**Section III-C. CUSTOMER IDENTIFICATION**

Please provide the names and addresses of your firm's 10 largest customers for CTVs imported from China and Malaysia during 2000-2002. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total imports of CTVs from China and Malaysia that each of these customers accounted for in 2002.

<b>No.</b>	<b>Customer's name</b>	<b>Street address (not P.O. box), state, and zip code</b>	<b>Contact person</b>	<b>Area code and telephone number</b>	<b>Share of 2002 sales (%)</b>
1					
2					
3					
4					
5					
6					
7					
8					
9					
10					