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**IMPORTERS' QUESTIONNAIRE**  
**CARBAZOLE VIOLET PIGMENT 23 FROM CHINA AND INDIA**

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*Return completed questionnaire to:*

**UNITED STATES INTERNATIONAL TRADE COMMISSION**  
Office of Investigations, Room 615  
500 E Street, SW, Washington, DC 20436

**So as to be received by the Commission by no later than December 4, 2003**

The information called for in this questionnaire is for use by the United States International Trade Commission in connection with its antidumping investigations concerning carbazole violet pigment 23 ("crude and/or finished violet 23") from China and India (invs. Nos. 701-TA-437 and 731-TA-1060 and 1061 (Preliminary)). The information requested in the questionnaire is requested under the authority of the Tariff Act of 1930, title VII. This report is mandatory and failure to reply as directed can result in a subpoena or other order to compel the submission of records or information in your possession (19 U.S.C. § 1333(a)).

<p><b>Name of firm</b> _____</p> <p><b>Address</b> _____</p> <p><b>City</b> _____ <b>State</b> _____ <b>Zip code</b> _____</p> <p><b>World Wide Web address</b> _____</p> <p>Has your firm imported crude and/or finished violet 23 (as defined in the instruction booklet) <u>from any country</u> at any time since January 1, 2000?</p> <p><input type="checkbox"/> <b>NO</b> (Sign the certification below and promptly return only this page of the questionnaire to the Commission)</p> <p><input type="checkbox"/> <b>YES</b> (Read the instruction booklet carefully, complete all parts of the questionnaire, sign the certification, and return the entire questionnaire to the Commission)</p>
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**CERTIFICATION**

*I certify that the information herein supplied in response to this questionnaire is complete and correct to the best of my knowledge and belief and understand that the information submitted is subject to audit and verification by the Commission.*

*By signing this certification I also grant consent for the Commission, and its employees and contract personnel, to use the information provided in this questionnaire and throughout these investigations in any other import-injury investigations conducted by the Commission on the same or similar merchandise. (If you do not consent to such use, please note the certification accordingly.)*

**PART I.-GENERAL QUESTIONS**

The questions in this questionnaire have been reviewed with market participants to ensure that issues of concern are adequately addressed and that data requests are sufficient, meaningful, and as limited as possible. Public reporting burden for this questionnaire is estimated to average 30 hours per response, including the time for reviewing instructions, searching existing data sources, gathering the data needed, and completing and reviewing the questionnaire. Send comments regarding the accuracy of this burden estimate or any other aspect of this collection of information, including suggestions for reducing the burden, to the Office of Investigations, U.S. International Trade Commission, 500 E Street, SW, Washington, DC 20436.

I-1. Please report below the actual number of hours required and the cost to your firm of preparing the reply to this questionnaire and completing the form.

\_\_\_\_\_ hours                      \_\_\_\_\_ dollars

I-2. Provide the name and address of establishment(s) covered by this questionnaire (see page 3 of the instruction booklet for reporting guidelines). If your firm is publicly traded, please specify the stock exchange and trading symbol.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

I-3. Is your firm owned, in whole or in part, by any other firm?

No                       Yes--List the following information.

<u>Firm name</u>	<u>Address</u>	<u>Extent of ownership</u>
_____	_____	_____
_____	_____	_____

I-4. Does your firm have any related firms, either domestic or foreign, which are engaged in importing crude and/or finished violet 23 from China and/or India into the United States or which are engaged in exporting crude and/or finished violet 23 from China and/or India to the United



**PART II.-TRADE AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from Cynthia Trainor (ctrainor@usitc.gov; 202-205-3354). **Unless otherwise specified, supply all data requested on a calendar-year basis.**

II-1. Who should be contacted regarding the requested trade and related information?

Company contact: \_\_\_\_\_  
 Name and title

\_\_\_\_\_ Phone No. \_\_\_\_\_ E-mail address

II-2. Has your firm experienced any plant openings, relocations, expansions, acquisitions, consolidations, closures, or prolonged shutdowns because of strikes or equipment failure, or any other change in the character of your operations or organization relating to the importation of crude and/or finished violet 23 since January 1, 2000?

No       Yes—Supply details as to the time, nature, and significance of such changes.

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

II-3. Has your firm imported or arranged for the importation of crude and/or finished violet 23 from China or India for delivery after September 30, 2003?

No       Yes—Indicate when such orders are to be delivered and the quantities involved for each country separately.

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

II-4. If your firm also produces crude and/or finished violet 23 in the United States, please indicate

**PART II.—TRADE AND RELATED INFORMATION—Continued**

II-5. **IMPORTS BY SOURCE.**—Report your firm's imports and your firm's shipments and inventories of **CRUDE VIOLET 23** imported by your firm during the specified periods. (See definitions in the instruction booklet.) **Report separately for China, India, and for all other sources combined.** Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.

China       India       All other sources combined<sup>1</sup>

(Quantity in 1,000 pounds, value in \$1,000)					
Item	Calendar years			January-September	
	2000	2001	2002	2002	2003
<b>BEGINNING-OF-PERIOD INVENTORIES</b> ( <i>quantity</i> )					
<b>IMPORTS:<sup>2</sup></b>					
<i>Quantity</i> of imports					
<i>Value</i> of imports					
<b>U.S. SHIPMENTS:</b>					
<b>Commercial shipments:</b>					
<i>Quantity</i> of commercial shipments					
<i>Value</i> of commercial shipments					
<b>Internal consumption/company transfers:</b>					
<i>Quantity</i> of internal consumption/transfers					
<i>Value</i> <sup>3</sup> of internal consumption/transfers					
<b>EXPORT SHIPMENTS:<sup>4</sup></b>					
<i>Quantity</i> of export shipments					
<i>Value</i> of export shipments					
<b>END-OF-PERIOD INVENTORIES<sup>5</sup></b> ( <i>quantity</i> )					
<b>U.S. SHIPMENTS TO DISTRIBUTORS</b> ( <i>quantity</i> )					
<b>U.S. SHIPMENTS TO END USERS</b> ( <i>quantity</i> )					
<sup>1</sup> Please identify these sources: _____ _____					
<sup>2</sup> Identify the foreign producers, if known: _____ _____					

**PART II.—TRADE AND RELATED INFORMATION—Continued**

II-6. **IMPORTS BY SOURCE.**—Report your firm's imports and your firm's shipments and inventories of **FINISHED VIOLET 23 PRESSCAKE** imported by your firm during the specified periods. (See definitions in the instruction booklet.) **Report separately for China, India, and for all other sources combined.** Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.

China       India       All other sources combined<sup>1</sup>

(Quantity in 1,000 pounds, value in \$1,000)					
Item	Calendar years			January-September	
	2000	2001	2002	2002	2003
<b>BEGINNING-OF-PERIOD INVENTORIES</b> ( <i>quantity</i> )					
<b>IMPORTS:</b> <sup>2</sup>					
Quantity of imports					
Value of imports					
<b>U.S. SHIPMENTS:</b>					
<b>Commercial shipments:</b>					
Quantity of commercial shipments					
Value of commercial shipments					
<b>Internal consumption/company transfers:</b>					
Quantity of internal consumption/transfers					
Value <sup>3</sup> of internal consumption/transfers					
<b>EXPORT SHIPMENTS:</b> <sup>4</sup>					
Quantity of export shipments					
Value of export shipments					
<b>END-OF-PERIOD INVENTORIES</b> <sup>5</sup> ( <i>quantity</i> )					
<b>U.S. SHIPMENTS TO DISTRIBUTORS</b> ( <i>quantity</i> )					
<b>U.S. SHIPMENTS TO END USERS</b> ( <i>quantity</i> )					
<sup>1</sup> Please identify these sources: _____ _____					
<sup>2</sup> Identify the foreign producers, if known: _____ _____					

**PART II.—TRADE AND RELATED INFORMATION—Continued**

II-7. **IMPORTS BY SOURCE.**—Report your firm's imports and your firm's shipments and inventories of **FINISHED VIOLET 23 DRY COLOR** imported by your firm during the specified periods. (See definitions in the instruction booklet.) **Report separately for China, India, and for all other sources combined.** Photocopy as many pages as you need and identify the country for which you are reporting in the space provided.

China       India       All other sources combined<sup>1</sup>

(Quantity in 1,000 pounds, value in \$1,000)					
Item	Calendar years			January-September	
	2000	2001	2002	2002	2003
<b>BEGINNING-OF-PERIOD INVENTORIES</b> ( <i>quantity</i> )					
<b>IMPORTS:</b> <sup>2</sup>					
<i>Quantity</i> of imports					
<i>Value</i> of imports					
<b>U.S. SHIPMENTS:</b>					
<b>Commercial shipments:</b>					
<i>Quantity</i> of commercial shipments					
<i>Value</i> of commercial shipments					
<b>Internal consumption/company transfers:</b>					
<i>Quantity</i> of internal consumption/transfers					
<i>Value</i> <sup>3</sup> of internal consumption/transfers					
<b>EXPORT SHIPMENTS:</b> <sup>4</sup>					
<i>Quantity</i> of export shipments					
<i>Value</i> of export shipments					
<b>END-OF-PERIOD INVENTORIES</b> <sup>5</sup> ( <i>quantity</i> )					
<b>U.S. SHIPMENTS TO DISTRIBUTORS</b> ( <i>quantity</i> )					
<b>U.S. SHIPMENTS TO END USERS</b> ( <i>quantity</i> )					
<sup>1</sup> Please identify these sources: _____					
<sup>2</sup> Identify the foreign producers, if known: _____					

**PART III.—PRICING AND RELATED INFORMATION**

Further information on this part of the questionnaire can be obtained from Mary Pedersen (202-205-3247, mpedersen@usitc.gov).

III-1. Who should be contacted regarding the requested pricing and related information?

Company contact: \_\_\_\_\_  
Name and title

\_\_\_\_\_

Phone No. \_\_\_\_\_ E-mail address \_\_\_\_\_

**Section III-A.—PRICE DATA**

This section requests quarterly price and quantity data, f.o.b. your U.S. point of shipment, concerning your firm's U.S. commercial shipments to unrelated U.S. customers of the following products imported from China and India during January 2000-September 2003:

- Product 1.—Carbazole violet pigment 23 in crude pigment form (see definition in instruction booklet)**
- Product 2.—Carbazole violet pigment 23 in presscake form (see definition in instruction booklet)**
- Product 3.—Carbazole violet pigment 23 in dry powder pigment (dry color) form (see definition in instruction booklet)**

**Please note that total dollar values should be f.o.b., U.S. point of shipment and should not include U.S.-inland transportation costs. Total dollar values should reflect the FINAL NET amount paid to you (i.e., should be net of all deductions for discounts or rebates). See instruction booklet.**

**PART III.—PRICING AND RELATED INFORMATION—Continued**

**Section III-A.—PRICE DATA—Continued**

**COPY THIS PAGE AS NECESSARY.** Complete a separate page for each of the specified products<sup>1</sup> imported from China and India and sold by your firm to unrelated U.S. customers. Also complete a separate page for each subject country you import from.

Product 1  Product 2  Product 3   
 China  India

(Quantity in pounds of 100 percent pure pigment, value in U.S. dollars)		
Period of shipment	Quantity	Value <sup>2</sup>
<b>2000:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2001:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2002:</b>		
January-March		
April-June		
July-September		
October-December		
<b>2003:</b>		
January-March		
April-June		

**PART III.--PRICING AND RELATED INFORMATION--Continued**

**Section III-B.--PRICE-RELATED QUESTIONS**

**If the answers to the questions in this section differ by form or type of violet 23 (i.e., crude pigment form, presscake form, or dry color form), please note this in your response.**

III-B-1. Please describe how your firm determines the prices that it charges for sales of violet 23 (transaction by transaction negotiation, contracts for multiple shipments, set price lists, etc.). If your firm issues price lists, please include a copy of a recent price list with your submission. If your price list is large, please submit sample pages.

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III-B-2. Please describe your firm's discount policy (quantity discounts, annual total volume discounts, etc.).

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III-B-3. What are your firm's typical sales terms for violet 23 imported from China and India (e.g., 2/10 net 30 days)? \_\_\_\_\_ On what basis are your prices of such product usually quoted (e.g., f.o.b. port of entry, or delivered)? \_\_\_\_\_

III-B-4. Approximately what share of your firm's sales of its violet 23 imported from China and India in 2002 were on a (1) long-term contract basis (multiple deliveries for more than 12 months), (2) short-term contract basis (multiple deliveries up to 12 months), and (3) spot sales basis (for a single delivery)?

Type of sale	Share of sales (percent)
Long-term contracts	
Short-term contracts	
Spot sales	

**PART III.--PRICING AND RELATED INFORMATION--Continued**

**Section III-B.--PRICE-RELATED QUESTIONS**

**If the answers to the questions in this section differ by form or type of violet 23 (i.e., crude pigment form, presscake form, or dry color form), please note this in your response.**

III-B-6. If you sell on a short-term contract basis, please answer the following questions with respect to provisions of a typical short-term contract.

(a) What is the average duration of a contract? \_\_\_\_\_

(b) Can prices be renegotiated during the contract period? \_\_\_\_\_

(c) Does the contract fix quantity, price, or both? \_\_\_\_\_

(d) Does the contract have a meet or release provision? \_\_\_\_\_

III-B-7. What is the average lead time between a customer's order and the date of delivery for your firm's sales of violet 23?

Source	Share of 2002 sales	Lead time
From inventory		
Produced to order		
<b>Total</b>	<b>100%</b>	

III-B-8. (a) What is the approximate percentage of the total delivered cost of violet 23 that is accounted for by U.S. inland transportation costs? \_\_\_\_\_ percent.

(b) Who generally arranges the transportation to your customers' locations? Your firm \_\_\_\_\_ or purchaser \_\_\_\_\_ (check one).

(c) What proportion of your sales occur within 100 miles of your storage or production facility? \_\_\_\_\_ percent. 101 to 1,000 miles? \_\_\_\_\_ percent. Over 1,000 miles? \_\_\_\_\_ percent.

III-B-9. What is the geographic market area in the United States served by your firm's violet 23?

**Section III-B.--PRICE-RELATED QUESTIONS--Continued**

**If the answers to the questions in this section differ by form or type of violet 23 (i.e., crude pigment form, presscake form, or dry color form), please note this in your response.**

III-B-10. Describe the end uses of the violet 23 that you import from China and India. For each end-use product, what percentage of the total cost is accounted for by violet 23?

<u>End use</u>	<u>Share of total cost accounted for by violet 23 (percent)</u>
_____	_____
_____	_____
_____	_____

III-B-11. (a) Please list in order of importance any products that may be substituted for violet 23.

(1) \_\_\_\_\_ (2) \_\_\_\_\_ (3) \_\_\_\_\_

(b) For each possible substitute product, please give examples of applications and end uses for which they are substitutes.

\_\_\_\_\_  
\_\_\_\_\_

(c) Have changes in the prices of these products affected the price for violet 23?

No  Yes--To what degree do changes in their prices affect the price for violet 23?  
Does this effect have a time lag? If so, how long is the time lag for each substitute product? Does this vary by type of violet 23 or final end use?

\_\_\_\_\_  
\_\_\_\_\_

III-B-12. How has the demand within the United States (and outside the United States if known) for violet 23 changed since January 1, 2000? What principal factors affect changes in demand?

**PART III.--PRICING AND RELATED INFORMATION--Continued**

**Section III-B.--PRICE-RELATED QUESTIONS--Continued**

**If the answers to the questions in this section differ by form or type of violet 23 (i.e., crude pigment form, presscake form, or dry color form), please note this in your response.**

III-B-13. Have there been any significant changes in the product range or marketing of violet 23 since January 1, 2000?

No  Yes--Please describe.

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III-B-14. Does your firm sell violet 23 over the internet?

No  Yes--Please describe, noting the estimated percentage of your firm's total sales of violet 23 in 2002 accounted for by internet sales.

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**PART III.—PRICING AND RELATED INFORMATION—Continued**

**Section III-C.—CUSTOMER IDENTIFICATION**

Please provide the names and addresses of your firm's 10 largest customers for violet 23 imported from China and India during 2000-2002. Please also provide the name and telephone number of a contact person and the share of the quantity of your firm's total imports of violet 23 from China and India that each of these customers accounted for in 2002.

No.	Customer's name	Street address (not P.O. box), state, and zip code	Contact person	Area code and telephone number	Share of 2002 sales (%)
1					
2					
3					
4					
5					
6					
7					